

# Understand the New and Improved Dynamics Client for Office (DCO)

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# Objectives

- Provide *preliminary* information on the value that Dynamics Client for Office can bring to your organization
- Make you aware of actions you should consider today

# Agenda

- What is DCO?
- Why DCO?
- When is it available?
- How much does it cost?
- Questions and Answers

## What is DCO?

A set of familiar, yet powerful tools available to compliment the Dynamics GP solution by providing deeper business insight across your organization in a cost effective manner.

# What is DCO?

- Dynamics Client for Office
  - Executive Center Dashboards
  - External Lists with Write Back
  - Excel Reports
  - SRS Reports and Report Models
  - Graphs and KPI's
  - Business Portal
  - Analysis Cubes
  - Management Reporter Viewer
  - eConnect Web Services Run-Time

## Why DCO?

- Reduce the complexity of using your business management solutions by accessing it through familiar Microsoft Office system applications
- Extend the power, insights and process control of your business management solution to employees across the company
- Reduce total cost of ownership by eliminating the need for a full-access license

## When is DCO available?

- DCO has been available for quite a while
- This repackaged version of DCO is available starting May 1, 2010
- DCO will be available for Business Ready Licensing clients on both Business Essentials and Advance Management

## How much does it cost?

- One-for-one migration of current Business Portal users
- All Business Portal users purchased before May 1<sup>st</sup> will transition
- A separate MOSS only license is available for about \$200

From	To	\$	Discount %
1	24	\$195	
25	99	\$175	10%
100	249	\$150	23%
250	Plus	\$125	36%

How much does it cost?

*After May 1<sup>st</sup>, 2010 the \$40 Business Portal user will no longer exist. Business Portal users will be included in the DCO.*

# Questions and Answers

## Special Offers

- Ready to Move to Business Ready Licensing?
  - 20% off up to 29 users transitioned
  - 30% off 30 to 39 users transitioned
  - 40% off 40 or more users transitioned
  - 20% any additional users or modules purchased at transition time
  - Expires June 25, 2010
- Thinking about CRM?
  - Save 20% on Microsoft Dynamics CRM user licenses just for being a Microsoft Dynamics GP client
  - Expires June 25, 2010

# ReTweet to Win an Apple iPad Contest

- Retweet any InterDynSocius tweet during February to enter
- One entry per day (but retweet as much as you want!)
- Winner will be drawn on March 1<sup>st</sup>
- Details at [www.socius1.com/tweetipad](http://www.socius1.com/tweetipad)


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***“Convergence is a first class conference. It allows us to view new products, enhance current applications, all while working with Socius to ensure a smooth transition. The Microsoft folks are great - we always leave feeling educated and excited about using Dynamics GP.”***

**- Laurie Lutz, Mindleaders.com**



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Microsoft Dynamics® GP 2010

# Preview Webinar

Benefits & Pricing Changes Overview

Wednesday, February 24th

10:00 - 11:30 AM

[www.socius1.com/gp-2010-webinar/](http://www.socius1.com/gp-2010-webinar/)

preview

Microsoft



Windows 7  
Professional

Microsoft®  
Office 2010

MARCH 9, 2010

Independence, Ohio

[www.socius1.com/windows-7-office-2010-preview](http://www.socius1.com/windows-7-office-2010-preview)

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## SAVE THE DATE

# Aspire 2010 is September 23, 2010

- Conference Center at NorthPointe in Columbus, Ohio

Thank you!