

Sage MAS 90 ERP Automotive Manufacturing

CLIENT SUCCESS STORY

Socius Helps Maval Manufacturing Steer the Road to Success



CUSTOMER

Maval Manufacturing

INDUSTRY

Automotive Manufacturing

LOCATION

Twinsburg, Ohio

Number of Locations

One

Number of Employees

140

SYSTEM

Sage MAS 90 ERP

Modules in Operation

- General Ledger
- Bank Reconciliation
- Business Alerts
- Accounts Payable
- Accounts Receivable
- Payroll
- Inventory Management
- Purchase Order Entry
- Sales Order Entry
- Bill of Materials
- Work Order Entry
- MRP
- Sage Abra HR
- TrueCommerce EDI
- Credit Card Processing

Maval Manufacturing is one of the country’s few remanufacturing facilities for automotive rack and pinion steering systems. It sells its rebuilt machinery to carmakers and large distributors. Another division of the company manufactures new steering system components and a third makes specialty items parts for on- and off-road performance vehicles. The company’s growth has remained consistent over the years as it continues to build a reputation for quality and design flexibility. For nearly a decade of its history, Maval Manufacturing has relied on Sage MAS 90 ERP and the talented consulting team at Socius to keep its operations firmly on track.

A Smart Investment

The company invested in Sage MAS 90 years ago to better support its remanufacturing operation and wisely partnered with Socius right from the start.

“Remanufacturing is a specialized form of manufacturing,” explains Charla Bissell,

HR Manager for Maval Manufacturing. “We never know what shape the core will be in or what parts we will need to replace as we rebuild it.”

Socius, a Sage MAS 90 business partner, was able to make several customizations to the software to support the unique remanufacturing process. One such application allows Maval Manufacturing to track its cores. Detailed information regarding the condition and age of the cores is kept in the separate application and is updated dynamically through Sage MAS 90 as a core is used.

CHALLENGE	SOLUTION	RESULTS
As a growing manufacturer with unique requirements, Maval Manufacturing requires a flexible, customizable, integrated ERP solution.	Socius implemented Sage MAS 90 ERP customizing the software and adding companion products to deliver a true business management solution to Maval Manufacturing.	The software continues to perform and adapt to meet the company’s needs 10 years after the original implementation, delivering a significant overall return on investment.

“Over the years Socius has returned, refined, and adjusted aspects of the software to meet our changing needs. Sage MAS 90 works very well for Maval Manufacturing. We use it for everything from accounting tasks to order processing, purchasing, manufacturing, and production planning.”

Meet Customer Demand

The company performs most of its manufacturing to meet current order demand. “Our customers order months in advance and we ship as the cores become available and our remanufacturing process is complete,” explains Bissell. Master orders in the software are a helpful tool used to schedule weekly customer shipments. The integrated credit card processing functionality streamlines invoice payments for those customers choosing to pay by credit card.

Many of Maval Manufacturing's larger customers communicate their orders via EDI (Electronic Data Interchange). Socius implemented TrueCommerce, an integrated EDI solution for Sage MAS 90. TrueCommerce allows the company to electronically receive customer purchase orders, which become sales orders in Sage MAS 90, and then deliver Advanced Ship Notices (ASNs) and invoices back to the customers as orders are processed and shipped.

Streamline Purchasing

The Materials Requirement Planning (MRP) module helps Maval Manufacturing hone and perfect its purchasing. It simplifies and speeds up the work processes of purchasing and production managers, enabling them to plan more effectively.

The purchasing department is further aided by automated business alerts that the software sends via e-mail when certain conditions are detected in the Sage MAS 90 database. “We have one alert set up that sends a report to our purchasing manager of all the items that are at or below their reorder point,”

explains Bissell. “The business alerts are great tools that allow us to stay proactive in managing our inventory and other aspects of the operation.”

Integrated HR and Payroll

Maval Manufacturing uses the Sage MAS 90 Payroll module with Direct Deposit to process payroll for its 140 employees. The Sage Abra HR module stores detailed employee information, including job history, compensation, performance reviews, skills, and benefit plan information. “We maintain the employee data in Sage Abra HR, and it automatically updates Sage MAS 90,” explains Bissell.

Socius recently helped Maval Manufacturing implement electronic time clocks throughout the facility. Employees swipe their badges to clock in and out, and the time clock data is imported directly into the Payroll module in advance of payday. “It’s a streamlined system for payroll, HR, and attendance that makes my job much easier,” notes Bissell.

Long-Term ROI

The main reason why Sage MAS 90 has worked so well for so many years at Maval Manufacturing is Socius’ ability to tailor the inherently flexible Sage MAS 90 system and to incorporate third-party add-ons that improve the overall return on investment.

“Over the years Socius has refined, tuned, and adjusted aspects of the software to meet our changing needs,” Bissell concludes. “Sage MAS 90 works very well for Maval Manufacturing. We use it for everything from accounting tasks to order processing, purchasing, manufacturing, and production planning.”



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