

The 2010 VAR 100

| Company / Location | Revenue (\$ mns) | Offices | Staff | Top executive(s) | Accounting software |
|--|---------------------|---------|-------|------------------------|---|
| 1 Tectura / Tempe, Ariz | 229.20 | 45 | 1,600 | Terry Petzelka | Dynamics GP, NAV, SL, AX |
| 2 Columbus IT Partners / Copenhagen | 138.20 | 44 | 934 | Claus Hansen | Dynamics AX, NAV |
| 3 RSM McGladrey / Bloomington, Minn. | 93.10 | 90 | 320 | Brian Becker | Dynamics GP, SL; SAP BusinessOne; MAS 90/200/500; MIP; Deltek |
| 4 Tribridge / Tampa, Fla. | 60.00 | 13 | 300 | Tony DiBenedetto | Dynamics GP, AX, SL, NAV |
| 5 Professional Advantage / Sydney, Australia | 42.00 | 7 | 236 | Brent Hitterdal | Dynamics GP, AX |
| 6 ePartners / Dallas | 40.00 | 15 | 175 | Michael McCarthy | Dynamics AX, GP, SL |
| 7 Crowe Horwath / Columbus, Ohio | 37.10 | 26 | 143 | Joe Santucci | Dynamics AX, GP |
| 8 Wipfli / Wausau, Wis. | 22.70 | 14 | 148 | Rick Dreher | Dynamics GP, AX; QuickBooks; Peachtree, Sage MIP |
| 9 Net@Work / New York City | 22.30 | 7 | 133 | Alex & Edward Solomon | Sage X3; MAS 90/200/500, Accpac Pro |
| 10 Fullscope ¹ / Athens, Ala. | 21.90 | 7 | 85 | Russell Smith | Dynamics AX |
| 11 Blytheco / Laguna Hills, Calif. | 20.00 | 10 | 115 | Stephen Blythe | Sage MAS 90/200/500, BusinessWorks, X3, FAS, MIP |
| 12 Socius / Columbus, Ohio | 19.00 | 6 | 81 | Jeffrey Geisler | Dynamics GP, AX, SL; Sage MAS 90/200/500; Syspro |
| 13 BKD Technologies / Springfield, Mo. | 18.30 | 30 | 80 | Mike Burlew | Dynamics AX, GP; Sage X3, MAS 90/500 |
| 14 Sikich / Aurora, Ill. | 18.30 | 6 | 78 | Jeff Rudolph | Dynamics GP, NAV, SL; Sage MIP |
| 15 ADSS Global / Miami and Philadelphia | 17.50 | 23 | 90 | Robert Campbell | Sage Accpac ERP, MAS 90/200, MIP, Pro ERP, FAS |
| 16 BroadPoint Technologies / Bethesda, Md. | 15.70 | 3 | 83 | Lee Raesly | Dynamics GP |
| 17 SCS Inc. / Santa Monica, Calif. | 14.80 | 3 | 60 | Helen Russell | Dynamics NAV, AX |
| 18 Infinity Info Systems / New York City | 14.01 | 9 | 75 | Yacov Wrocherinsky | Dynamics GP, NAV, Sage MAS 500 |
| 19 Caturano & Co. ² / Boston | 14.00 | 1 | 80 | Richard Caturano | Dynamics GP, SL; SAP Business One; Intacct; QuickBooks |
| 20 I.B.I.S. Inc. / Norcross, Ga. | 14.00 | 5 | -70 | Andy Vabulas | Dynamics AX, GP |
| 21 LBMC Technologies ³ / Nashville, Tenn. | 12.87 | 3 | 50 | Jeff McCorpin | Dynamics SL, GP |
| 22 Clients First Business Solutions ¹ / Holmdel, N.J. | 12.69 | 5 | NR | Alan Rothstein | SAP BusinessOne; Dynamics AX, GP, NAV, SL; Sage MAS 90/200/5 |
| 23 Rand Group / Houston | 12.50 | 3 | 56 | Ron Rand | Dynamics AX, NAV, GP; Sage X3; Timberline |
| 24 Emergence Corp. / Miami | 12.25 | 9 | 101 | Kent McLean | Sage XRT; Dynamics GP, AX |
| 25 Sunrise Technologies / Winston-Salem, N.C. | 12.20 | 4 | 73 | John Pence | Dynamics AX |
| 26 Clifton Gunderson Technology Solutions / Peoria, Ill. | 12.10 | 12 | 60 | Kris McMasters | MAS 90/200, Accpac, MIP; Deltek Vision; Dynamics GP; QuickBooks |
| 27 Advanced Systems Integration ¹ / Lake Forest, Calif. | 11.52 | 1 | 20 | David Payne | Dynamics AX |
| 28 InterDyn AKA / New York City | 11.50 | 4 | 48 | A. Kahn & J. Ades | Dynamics AX, GP |
| 29 NexTec Group Inc. / Seattle | 11.22 | 6 | 66 | Eric Frank | Dynamics GP, SL; Sage MAS 500, X3 |
| 30 SBS Group / Woodbridge, N.J. | 11.10 | 10 | 60 | James Bowman | Dynamics SL, GP; Sage MAS 500; Deltek Vision |
| 31 Collins Computing Inc. / Mission Viejo, Calif. | 11.00 | 5 | 48 | Randy Forkner | Dynamics AX, GP |
| 32 Cole Systems / New York City | 10.00 | 1 | 35 | Ivan Cole | Dynamics AX, GP, SL |
| 33 BCG Systems / Akron, Ohio | 8.80 | 3 | 40 | Mark Goodson | Dynamics GP; Sage MAS 90/200/500 |
| 34 Acumen Advisors ¹ / Mooresville, N.C. | 8.78 | 8 | 29 | Kevin O'Connor | Deltek Vision, Deltek GCS Premier |
| 35 Grace-Hunt / Hudson, Mass. | 8.50 | 2 | 26 | Kevin Comerford | Dynamics GP, SL, NAV |
| 36 Aztec Systems / Carrollton, Texas | 8.14 | 6 | 53 | Andrew Levi | Dynamics GP, NAV, SL; Sage MAS 90/200 |
| 37 InterDyn BMI / St. Paul, Minn. | 8.06 | 3 | 52 | John Hendrickson | Dynamics GP, AX |
| 38 BAASS Business Solutions Inc. / Thornhill, Ont. | 8.00 | 6 | 48 | J. Arnone & E. Benigni | Sage Accpac ERP, X3; Dynamics NAV |
| 39 SIS Software / Atlanta | 7.50 | 5 | 31 | Steven Mulka | Dynamics SL |
| 40 SWK Technologies Inc. / Livingston, N.J. | 7.42 | 5 | 38 | Jeffrey Roth | Sage X3, MAS 90/200/500, BusinessWorks |
| 41 Saratoga Technologies / Johnson City, Tenn. | 7.38 | 5 | 65 | David Temple | Dynamics GP; Sage MAS 90/200; QuickBooks Pro |
| 42 CompuData Inc. / Philadelphia | 7.30 | 3 | 37 | Steve Ciarcello | Sage MAS 90/200/500; Epicor; QuickBooks Enterprise |
| 43 MIG Group / New York City | 7.25 | 3 | 37 | Eric McGuardian | Dynamics GP, NAV; SAP Business Objects |
| 44 InterDyn Lanac Technology / Chicago | 7.00 | 1 | 30 | Dale May | Dynamics GP |
| 45 OmniVue Business Solutions / Alpharetta, Ga. | 6.82 | 1 | 24 | Jeff Pyden | Dynamics GP, NAV, AX |

Key: All revenues are FY 2009, in U.S. dollars. In cases of ties in revenue, the firm with the larger staff was given the higher ranking. † Accounting Today estimate NR Not reported

Notes: 1 Fullscope Inc. was acquired by Edgewater Technology Inc., a public company, on Dec. 31, 2009. Revenue and staff numbers were quoted in a Jan. 4, 2010, press release on ThomasNet News. 2 In May 2010, Caturano agreed to be acquired by RSM McGladrey. 3 Created in May 2010 from merger of Jewel & Associates and Innovative Solutions Gr